

May 10, 2022

No.: COTTO 012/2022
To: Director and Manager, the Stock Exchange of Thailand
Subject: Management's Discussion and Analysis (MD&A) for the period of Q1/22, ended March 31, 2022
(Reviewed)

SCG Ceramics Public Company ("The Company") hereby submits the reviewed consolidated financial statements and management discussion and analysis (MD&A) for the period of Q1/22, ended March 31, 2022. Details of the operating results are as follows:

For the period of Q1/22, consolidated revenue from sales amounted to 3,231 MB, increased 15 % y-o-y due to continuously increase in demand which affected sales volume, increased by 13% y-o-y in both domestic and export while average selling price increased 2% y-o-y. Profit for the period amounted to 212 MB, increased 13% y-o-y and EBITDA amounted to 420 MB, increased 6% y-o-y, However, the company closely controls cost management and production efficiency in order to mitigate the impact of higher production costs in this period, both from the increasing of natural gas and raw materials prices.

Table1: Consolidated financial Summary

Unit: Million Baht	Q1	%change	%change	Jan.- Dec.
	2022	Y-o-Y	Q-o-Q	2021
Revenue from Sales	3,231	15%	18%	11,194
Profit for the Period	212	13%	268%	584
EBITDA	420	6%	80%	1,378
Earning per Share (Baht)	0.04	13%	268%	0.10

Note: EBITDA = Earnings before interest, tax, depre.& amortization
Profit for the Period = Profit for the Period attributable to owners of the parent

For the period of Q1/22, finance costs amounted to 1 MB, which was stable y-o-y, from the interest expense on the lease contract under Thai Financial Reporting Standards no. 16 “Leases” (TFRS 16). The company had no short-term and long-term loan from financial institute.

Table2: Debt Profile			
Unit: Million Baht	Q1	Q4	Q1
	2022	2021	2021
Short-Term Loan	-	-	-
Baht	-	-	-
Foreign	-	-	-
%of Total Loan	n/a	n/a	n/a
Total Loan	-	-	-
Cash and cash equivalents	1,692	1,324	1,133
Total Net Debt (Net Cash)	(1,692)	(1,324)	(1,133)
<u>Financial Ratios</u>	Q1	Q4	Q1
	2022	2021	2021
EBITDA on Assets (%)	14%	12%	14%
Current Ratio (times)	2.9	3.7	3.0
Quick Ratio (times)	1.5	1.7	1.3
Interest Coverage (times)	471.2	242.3	476.2
Net Debt to EBITDA (times)	n/a	n/a	n/a
Net Debt to Equity (times)	n/a	n/a	n/a
Debt to Equity (times)	0.3	0.2	0.3
Return on Equity (%)	9%	6%	8%
Note:	Net Debt	= Total debt (interest bearing exclude lease liabilities), less cash and cash equivalents	
	EBITDA	= Earnings before interest, tax, depre.& amortization	
	EBITDA on Assets	= Annualized EBITDA, to Total Consolidated Assets	
	Current Ratio	= Curerent Assets, to current liabilities	
	Quick Ratio	= Cash+short term investments+receivable, to current liabilities	
	Interest Coverage	= EBITDA, to interest expense	
	Net Debt to EBITDA	= Net debt, to annualized EBITDA	
	Net Debt to Equity	= Net debt, to equity & non-controlling interest	
	Debt to Equity	= Total Liabilities, to equity & non-controlling interest	
	Return on Equity	= Annualized Net profit, to average total shareholder's equity (not including non-controlling interest)	

As of March 31, 2022, Total assets amounted to 12,068 MB, where current assets amounted to 6,488 MB, property, plant and equipment amounted to 4,755 MB and others non-current assets amounted to 825 MB.

Total liabilities amounted to 2,886 MB, where trade and other current payables liabilities amounted to 2,027 MB, others current liabilities amounted to 186 MB and others non-current liabilities amounted to 673 MB.

Total equity attributable to owners of the parent amounted to 9,182 MB, which 100% of total shareholder's equity.

Table3: Statement of Financial Position			
Unit: Million Baht	March	December	March
	2022	2021	2021
Total Assets	12,068	11,521	11,316
Current Assets	6,488	5,872	5,460
Cash, cash equivalent and short term investment	1,692	1,324	1,133
Trade and other current receivables	1,599	1,348	1,300
Inventories	2,767	2,770	2,541
Land development for sale	430	430	486
Property, plant and equipment	4,755	4,825	4,982
Others non-current Assets	825	824	874
Total Liabilities	2,886	2,271	2,490
Current Liabilities	2,213	1,597	1,820
Trade and other current payables	2,027	1,487	1,637
Loans	-	-	-
Others	186	110	183
Others non-current Liabilities	673	674	670
Total Shareholders' equity	9,182	9,250	8,826
Total equity attributable to owners of the parent	9,182	9,250	8,826
Non-controlling interests	-	-	-

Sincerely yours,

(Numpol Malichai)

Managing Director